



Associate Sales Representative

As one of the nation's leading personal lines carriers, Amica is strong, stable, financially secure, and consistently rated #1 for personal service by our customers. We have over \$4 billion in assets, are rated A++ by A.M. Best, and employ over 3,000 people, countrywide.

Our office in Henderson, NV is seeking enthusiastic Sales Representatives. The position involves converting advertising, direct mail and other leads into new business by handling countrywide telephone calls. Candidates must be able to meet individual and department objectives and apply sales skills while soliciting and cross selling all personal lines of insurance.

Candidates should have previous sales or service experience, a professional telephone manner, and the ability to work well with others. Employees will be required to obtain a state insurance license and meet continuing education requirements. This is a full-time position with a 40-hour work schedule. The flexibility to work non-standard hours Monday through Friday between the hours of 1:30 PM and 10:30 PM and on the weekends (Saturday/Sunday) from 9:00 AM to 5:45 PM is required.

The position requires excellent interpersonal and communication skills and computer keyboard skills (35 wpm) as well as letter writing and computer processing. Previous insurance sales background is a plus. Comprehensive training is provided.

At Amica, we offer a premium benefit package, which includes medical, dental and life as well as a generous pension and savings plan.

Qualified candidates should email a cover letter with salary requirements and resume to: dperalta@amica.com

No phone calls please. Only those selected for further consideration will be contacted.

Equal Opportunity Policy:

All qualified applicants who are authorized to work in the United States will receive consideration for employment without regard to race, religion, sex, color, national origin, age, disability or sexual orientation. The Age Discrimination in Employment Act prohibits discrimination on the basis of age with respect to individuals who are 40 or more years of age. Employees are subject to the provisions of the Worker's Compensation Act.

¹ A.M. Best Company. May 7, 2009.